

Transforming County Procurement with Public Promise Procurement

County governments face increasing pressure to stretch budgets while meeting the growing needs of their communities. Procurement, a cornerstone of county operations, presents both opportunities and challenges: how to secure the best goods and services at competitive prices while ensuring accountability and compliance. Public Promise Procurement (PPP), a government purchasing cooperative owned and operated by the National Association of Counties (NACo), offers a groundbreaking solution. By leveraging the collective purchasing power of county governments across the country, PPP transforms procurement into a cost-saving and efficiency-driving powerhouse.

The Power of Cooperative Purchasing

Procurement is more than just purchasing; it's about investing in the success of your county. Traditional procurement methods can often be time-consuming, expensive, and inconsistent.

Cooperative purchasing has long been recognized as a key strategy for public entities to achieve economies of scale. PPP takes this concept to the next level with its lead public agency model, which allows multiple counties to pool their purchasing power. This aggregate approach lowers costs for everyone involved while ensuring transparency and compliance with procurement regulations.

Cooperative purchasing through Public Promise Procurement provides a trusted, streamlined platform for sourcing competitively bid contracts, suppliers, goods, and services.

Through the PPP, every contract is peer-reviewed by an advisory group of public officials with extensive procurement expertise. These experts analyze vendor offerings to ensure counties receive only the best, most cost-effective options available. This process can help eliminate inefficiencies in the local procurement processes and allow counties to focus on what matters most: serving their communities.

How it works:

Lead Public Agency Model: Contracts are competitively bid and awarded by a lead public agency, ensuring adherence to the highest standards of public sector procurement.

Aggregate Purchasing Power: By combining the purchasing needs of multiple counties, PPP achieves significant cost savings that individual entities could not realize on their own.

Peer-Reviewed Contracts: An advisory group of seasoned procurement professionals reviews every contract to guarantee quality, value, and compliance.

By participating in PPP, counties gain access to high-quality contracts and vendors that have been thoroughly vetted, saving time and resources while ensuring the best value for their constituents.

How to Get Started

To explore the contracts available through PPP, visit publicpromiseprocurement.org. If any of these contracts work for your county then you can register to start purchasing from the program.